

Company Sale

Initiation and support of the sales process



Transalbert, a forwarding company founded in 1994, is mainly active in road transport (FTL, LTL and refrigerated transport). Company location in Schluderns in Vinschgau in South Tyrol lies in the heart of the Alps and is centrally located on the north-south axis between Germany and Italy.

Complete management of the sales process

The owners assigned TransCare to manage the sale of the company. After analyzing and preparing the available documents, TransCare first prepared a financial mid-term plan, a business valuation and a company dossier for potential buyers. After the research phase including the analysis of the strategic fit, potential interested parties were identified and prioritized. TransCare was responsible for the entire communication with the interested parties, ranging from approaching them, providing documents and answering questions up to contract negotiations. TransCare managed the structure, moderation and advisory support of the negotiations until their successful conclusion. Together with buyer and seller, the transaction details were negotiated and a joint medium-term plan considering all synergies was agreed upon.

Acquisition by renowned logistics service provider

Effective September 22, 2020, the complete acquisition of Transalbert GmbH, including vehicle fleet, employees and logistics real estate, was concluded by an international logistics service provider, who is expanding its network of branches with this acquisition. Thanks to a special permit associated with the site, the buyer can now use alternative transalpine routes for its Italy-Germany transports.

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TRANSALBERT GmbH
Schluderns, Italy
www.transalbert.com

Our Services

- Preparation of a company dossier for investors.
- Financial medium-term forecast taking into account possible synergies with potential buyers.
- Market-relevant valuation of the vehicle fleet.
- Company valuation.
- Researching, identification and approach of potentially interested parties.
- Analysis of the strategic fit.
- Structuring, moderation and support of negotiations until successful conclusion of contract.
- Advice on transaction structure, tax aspects and transitional measures.
- Support during the transfer phase.