

Company Succession

Sale of a medium-sized logistics company



Ibele Logistik, based in Wilhelmsdorf, Baden-Württemberg, was founded in 1957. The logistics company with its own vehicle fleet is mainly active in the volume business.

Company succession due to retirement

For reasons of age, the owner wanted a succession solution and mandated TransCare to manage the sale of the company.

Identification of suitable investors

TransCare prepared a company dossier, a financial medium-term plan and a company valuation. Potential interested parties were identified, contacted and looked after. TransCare was responsible for the structuring, moderation and advisory support of the contract negotiations until their successful conclusion within 8 months.

Acquisition by Reining Transport

With effect as of September 1, 2019, the Dutch company Reining Transport acquired the volume transport activities of Ibele Logistik, including customer sales, assets and employees. The Dutch company thus gains its third German location and strengthens its volume transport division in Southern Germany.

CLIENT

Ibele Logistik und Handels GmbH
Wilhelmsdorf
www.ibeles-logistik.de

Our Services

- Preparation of a company dossier for investors
- Financial medium-term planning with regard to possible synergies with potential investors
- Market relevant valuation of the vehicle fleet
- Company valuation
- **Identification of potential investors**
- Approaching and supporting potential interested parties
- Advice on transaction structure, tax aspects and transitional measures
- Structuring, moderation and monitoring of negotiations until successful conclusion of the contract
- Support of the transfer to the successor company